



Boy Scouts of America

JPL Troop 509

Est. 1952

La Cañada Flintridge, CA

jpltroop509.org



Leadership Styles

Sharing Leadership with the Group*

<p>Telling “Do as I say”</p>	<p>Leader announces the decision to the group</p> <ul style="list-style-type: none"> • One way communication from leader to group • Leader has low confidence in the group’s knowledge / abilities • Low concern for what the group wants
<p>Persuading “It’ll be good for you”</p>	<p>Leader “sells” the decision to the group</p> <ul style="list-style-type: none"> • Mostly one way communication from leader to group • Leader has low confidence in the group’s willingness • Low concern for what the group wants
<p>Consulting “What do you think”</p>	<p>Leader presents ideas, invites questions, makes tentative / changeable decision</p> <ul style="list-style-type: none"> • Two way communication between the leader and group • Leader has confidence in the group’s ability and willingness • Some concern for what group wants
<p>Delegating “How would you do it”</p>	<p>Leader defines limits, asks the group to make the decision</p> <ul style="list-style-type: none"> • Two way communication between the leader and group • Leader has confidence in the group’s ability and willingness • Concern for what group wants, but within specific boundaries
<p>Joining “How will we do it”</p>	<p>Leader participates as a group member to work out mutually acceptable decision</p> <ul style="list-style-type: none"> • Completely open two way communication between the leader and group • Leader has confidence in the group’s ability and willingness • Group consensus on how to do the job in a collectively satisfying

* Adapted from “Patrol and Troop Leadership,” Boy Scouts of America, 1972